

## POLICY The problems of smaller, rural and remote hospitals: Separating facts from fiction

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### ABSTRACT

Smaller hospitals internationally are under threat. The narratives around the closure of smaller hospitals, regardless of size and location, are all constructed around three common problems – cost, quality and workforce. The literature is reviewed, demonstrating that there is little hard evidence to support the contention that hospital merger/closure solves these problems. The disbenefits of mergers and closures, including loss of resources, increased pressure on neighbouring organisations, shifting risk from the healthcare system to patients and their families, and the threat hospital closure represents to communities, are explored. Alternative structures, policies and funding mechanisms, based on the evidence, are urgently needed to support smaller hospitals in the UK and elsewhere.

**KEYWORDS:** Rural hospital economics, rural hospital organisation, mergers, health services research

### Introduction

Smaller hospitals are internationally under threat. Over the past decade, attempts to rationalise care have seen services, particularly obstetrics and surgery, stripped out of organisations in very rural locations in Australia, USA and Canada.<sup>1–4</sup> The pace and scale of change has been accelerating over the last few years, spreading to include provincial hospitals in more densely populated countries. In the last 12 months, a national report has called for the closure of half of all hospitals in Germany, while doctors and nurses in France have staged months of protests over the demise of emergency and community services in smaller towns and rural areas.<sup>5,6</sup> A quarter of all smaller hospitals in the USA are now thought to be on the brink of closure.<sup>7</sup> Although *The NHS Long Term Plan* for England pledged support for smaller hospitals, many sustainability and transformation partnerships (STPs) are predicated on major reconfigurations of services that would result in either the substantial downgrading or closure of smaller acute sites.<sup>8–10</sup>

This would all suggest that smaller hospitals matter little in the delivery of healthcare at national level, with larger organisations providing the dominant share of secondary and tertiary care. In fact, large hospitals with a comprehensive range of services are

the exception rather than the norm, with most hospitals in Europe, North America and the Antipodes having only 100–250 beds.<sup>11</sup> In the UK, nearly half the population is served by organisations deemed to be ‘smaller’.<sup>12</sup> Moreover, smaller hospitals tend to be located in more rural and remote locations with higher levels of deprivation and where the local populations are older, more vulnerable and have more complex, comorbid disease.

It is critical to note in any discussion looking internationally at smaller hospitals, that what constitutes ‘smaller’, ‘rural’ and ‘remote’ is highly contingent on context. Critical access hospitals in the USA, for example, are defined as having no more than 25 beds, an average length of stay of under 96 hours and located more than 35 miles from the next closest hospital.<sup>13</sup> By contrast, smaller hospitals in England are defined as having an annual operating revenue of less than £300 million, which results in that the average smaller hospital has 480 beds, with one 800-bedded hospital fitting this definition.<sup>12</sup> This means that what is regarded as ‘small’ in the UK would be considered as a medium or even large hospital elsewhere in the world. Some jurisdictions have specific legislation and/or policies to support rural healthcare, as well as differential models of funding predicated on hospital size and/or location.<sup>14</sup> This used to be the case in England, with the Bonham-Carter report focusing on the establishment of district general hospitals (DGHs) to meet the needs of local populations.<sup>15</sup> The distinction, however, between DGHs and tertiary hospitals was effectively erased with the Health and Social Care Act of 2003, which made foundation status the defining criteria for funding and policy purposes.<sup>16</sup>

The narratives constructed around the closure of smaller hospitals, regardless of their size and location, all share common features. Firstly, they are almost universally framed around three themes – cost, quality and workforce. Moreover, they all imply that their larger, urban and more specialist counterparts should effectively take over the work of smaller hospitals. In this article, we will explore the evidence for each of narratives. Where possible, the evidence relevant to NHS will be given the most weight. Where such local evidence is lacking, we will turn to the international literature.

### The problem of cost

The potential for cost saving and improvements in efficiency of healthcare delivery is, perhaps, the most common reason cited for the closure of smaller hospitals or their vertical or horizontal integration into other organisations. The underlying rationale is that there are certain fixed costs attached to ‘keeping the lights

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on' in any hospital, making the cost per patient in lower volume organisations inherently more expensive.<sup>17</sup> Conversely, larger hospitals are able to achieve economies of scale and are more competitive in systems where payment is funded by results. This has led to a commonly held notion that there is a minimum viable hospital size.<sup>18</sup>

These were the chief reasons underpinning the introduction of competition on the supply side in the NHS in 1990 and the later mergers of poorly performing organisation with their neighbours under the Blair government. Both sets of policies sought to create economies of scale, thereby bringing about cost savings and major efficiency gains.<sup>19,20</sup>

Explorations of the closure and merger of organisations internationally and the impact on cost have since concluded that they rarely result in lower costs and fewer, if any efficiencies.<sup>21</sup> Studies of vertical and horizontal integration have similarly failed to find any genuine, sustained benefits and there is strong signal that integration may, in fact, reduce the quality of care provided to patients.<sup>22,23</sup> Propper's study of the closure of 112 hospitals in the period 1997–2006 in the UK concluded that mergers had no impact across a broad range of outcomes, including financial performance, productivity, waiting times and clinical quality. In fact, there was little evidence of any type of gain and the result was, instead, a reduction in clinical capacity and an increase in financial deficits.<sup>20</sup>

Parallel to this, international researchers looking at optimum hospital size have come to the conclusion that diseconomies of scale for hospitals exist below 200 beds and above 600 beds.<sup>21,24–26</sup>

It had been suggested that closure of hospitals may result in cost savings at system level by forcing populations impacted by closure to seek alternative, cheaper sources of healthcare. While there was some signal for this in Propper's work, a more recent study by Knowles of the closure of five emergency departments between 2009 and 2011 found that there was no overall change in the usage of emergency hospital services – patients simply travelled further to the next hospital.<sup>20,27</sup> Although no economic analysis was performed, the increased usage of ambulances for conveyance implies that the closures likely increased, rather than reduced, system level costs.

While it may be broadly true that the 'fixed costs' dominate the economics of hospital care, the financial viability of smaller organisations appears to be determined by a broader range of factors, including the capital costs of replacing poor infrastructure, the servicing of related debt, the alignment of physicians to the priorities of the hospital, the quality of leadership and management, and the reputation of the organisation.<sup>28,29</sup> More importantly, it has been found that payment systems based on fee-for-service do tend to systematically disadvantage smaller hospitals, especially so in markets with a single dominant payer. This, however, has less to do with lack of cost effectiveness of care, but rather is a by-product of payment systems.<sup>29,30</sup> This effect is exaggerated in the NHS, where funding structures tilt payments towards urban areas, based on historical precedence and somewhat arbitrary judgements.<sup>31</sup>

The only area where costs are consistently higher for smaller hospitals are expenses related to the medical and nursing workforce. Most smaller hospitals suffer from chronic workforce shortages (see below), making them reliant on expensive locums, thereby driving up the staff costs. Successive attempts to cap locum spend, although they have reduced the total bill for services,

have still not succeeded, with record amounts being spent to cover critical gaps in service.<sup>32</sup>

## The problem of quality

The prevailing perception is that the quality of care at smaller hospitals is substantially less good than that provided in larger organisations. This stems from investigations into three overlapping areas that are effectively synonymous with care in bigger institutions – specialisation, centralisation and volume. There is undeniably a corpus of literature which has identified substantial benefits from each of these aspects of care. The evidence is clear that care by specialists is substantially better for a range of complex surgical interventions, such as cardiovascular procedures and cancer resection, and for specific medical conditions such as myocardial infarction, HIV, complex musculoskeletal and infectious diseases, variously reducing mortality, morbidity and costs in comparison with generalist care.<sup>33–37</sup> Similarly, there is evidence that centralisation and higher volumes (at both clinician and organisational levels) for the care of conditions that require either time-sensitive care and/or highly technical skills can lead to better outcomes.<sup>38–41</sup>

However, there is no evidence that care at smaller hospitals is, per se, any poorer overall than care in larger ones. Monitor's study of England's 75 smaller hospitals concluded that there was no evidence to support the contention that their care, as a group, was any worse than that delivered in hospitals with more than 700 beds.<sup>12</sup> Studies of specific critical services in England, such as emergency general surgery, intensive care and emergency medicine, have also failed to find associations between hospital size and outcomes.<sup>42–45</sup>

More generally, the research on the benefits of specialisation, centralisation and high volumes is fraught with methodological problems. Systematic reviews of specialist versus generalist care found that studies favouring specialist care tended to fail to consider key confounding factors and that there was insufficient evidence to conclude which type of care was better.<sup>46,47</sup> Further, they warned of the perils of interpreting the more rapid of adoption of knowledge and interventions into practice as evidence of 'better care', when specialist care was frequently associated with more interventions, higher costs and little evidence of better outcomes.<sup>48</sup> More importantly, variations in quality of care between individual generalists and between individual specialists were often found to be larger than the variations between generalists and specialists as groups.<sup>46</sup>

Relationships between the experience of individual providers, provider volume and hospital volume have proven difficult to unpick, with the suggestion that the characteristics of individual providers (volume and experience) may be more important than the nature of the hospital in which they work.<sup>49,50</sup> Nally's national study of outcomes for emergency abdominal surgery in Ireland, for example, found that although high-volume teams in high-volume hospitals performed best on all metrics, high-volume teams in low-volume hospitals outperformed all other teams on almost all metrics. The worst outcomes were for low-volume teams in high-volume hospitals.<sup>51</sup> It also appears that the type of intervention is also important, with a strong suggestion that volume is more important for complex interventions, while less challenging surgery and obstetric interventions can be safely provided by generalists in lower-volume settings.<sup>52–54</sup>

Studies on volume effects from the USA also need to be interpreted with caution, as the patient numbers per clinician are substantially lower, making translation into the UK context problematic. A large recent study, for example, exploring the relationship between physician age, patient volume and outcomes for unselected patients aged over 65 years with medical conditions found that younger clinicians were associated with lower patient mortality than their older colleagues, a distinction that disappeared among high-volume clinicians.<sup>55</sup> 'High volume', however, was defined as >201 cases per year. As the average clinician participating in the unselected take in the UK sees 25–35 patient per on-call shift, this makes virtually all acute and general physicians in the UK 'high volume', rendering the study results inapplicable universally.

Recent efforts in England to realise the potential benefits of centralising and increasing the volume of services have produced mixed results. Although the formation of the stroke network in London resulted in significant improvements in mortality and length of stay, similar outcomes have been slow to materialise elsewhere.<sup>56</sup> Similarly, although the development of the English trauma network has led to improvements in processes of care and case-mix adjusted mortality, there has been an increased burden on receiving hospitals with no evidence of impact on adjusted mortality or uniform benefit for all patient groups.<sup>57,58</sup>

It is also important to note that the work evidenced to be better done by a specialist constitutes a sliver of the total work of a hospital. Myocardial infarction, stroke and trauma represent 1% of the total presentations to emergency departments, while the 1.3 million general surgical procedures dwarfs the ~50,000 vascular interventions performed annually in England.<sup>59–61</sup> Recent work by the Nuffield Trust found that up to 85% of all medical admissions to smaller hospitals could be considered to be amenable to generalist care.<sup>11</sup>

Overall, this suggests that while certain highly technical services should and ought to be provided in larger, specialist centres, the majority of patients can be safely cared for in smaller organisations.

## The problem of workforce

Smaller hospitals are challenged world-wide by problems with workforce. Not only do smaller organisations have difficulties in attracting suitably qualified professionals, with many rural and coastal locations being in decline and/or socially deprived, but they have more difficulties with retention.<sup>62</sup> Recent work by the Nuffield Trust found that 90% of smaller hospitals had problematic gaps in their middle grade rosters and that the majority were reliant on consultant locums to support their acute and emergency services.<sup>11</sup> This reliance on locums drives up financial costs and contributes to perceptions around lack of safety and quality.

Superficially, larger metropolitan hospitals appear to offer prestige, financial benefits including private practice, shorter working hours, and cultural and social opportunities, set against the longer working hours, lower incomes, and the professional and social isolation of the jobbing consultant in a smaller hospital.<sup>63,64</sup> This, combined with the major workforce crisis in the UK when ~50% of advertised jobs in acute specialties are going unfilled, makes the workforce problems seem intractable and further hospital closures and mergers inevitable.<sup>65,66</sup>

Any sensible discussion on the problems of workforce needs to acknowledge that models of staffing are driven predominantly by

historical precedent and contractual obligations, rather than by either patient need or a nuanced reading of the literature on the relationships between staffing and outcomes.<sup>11</sup> This is particularly problematic in the UK, where guidelines for safe medical staffing have been developed for each individual specialty, leading to the insistence on a 'minimum of one of each at all times' model of staffing hospitals. While this may be entirely appropriate for larger, busier organisations, this may not be uniformly necessary. Moreover, this way of staffing, when combined with the restrictions of the European Working Time Directive, means that departments which in other jurisdictions could be maintained with two to five consultants require a minimum of nine in the UK, thereby creating artificial workforce shortages.<sup>11,66</sup> Guidelines that were constructed as being aspirational have been interpreted as mandatory, not only by hospitals themselves, but by external bodies, meaning that these artificial shortfalls in staffing are viewed as threats to patient safety, despite organisations otherwise demonstrating good outcomes.<sup>67</sup> It is telling that the Faculty of Intensive Care Medicine has recently stepped back from its original guidance on staffing and acknowledged that while all patients should receive uniformly excellent care, its prior insistence on 24/7 intensivist-only staffing had left units in difficulty.<sup>68</sup>

The evidence suggests that workforce solutions require a three-pronged approach.<sup>69–71</sup> The first and most immediate of these is for individual hospitals struggling with shortages to pay attention to their offer. 'Hygiene' factors play a critical role in the morale of staff and their retention. At their most basic level, attention to hygiene factors means giving staff the basic tools to their job effectively, such as functional computers and other IT systems, office space and other facilities, such as car parking. Beyond this, improvements in cultural and social factors, such as fostering good relationships within teams and managers, equitable and transparent distribution of work, and access to educational and professional opportunities are highly valued by doctors. Although doctors are less motivated by financial considerations, local solutions to the current pensions crisis are likely to contribute to retention. Many of these solutions do require expenditure and are superficially unattractive in times of fiscal constraint. However, the literature suggests that investment in hygiene factors tends to produce quick returns and substantial longer-term savings.

Smaller hospitals also need to rethink their service models and shift from traditional models arranged around 'departmental' blocks and professional boundaries.<sup>11,69</sup> A deeper and more nuanced understanding of exactly what are the needs of the local community would allow the development of interdisciplinary and multiprofessional teams based around skills, expertise and experience. Upskilling of existing staff and enabling them operate at the 'top of their licence' makes better use of resources and creates jobs that are more interesting and attractive.<sup>72</sup> Smaller hospitals will also need to be better integrated into networks of specialist care, so that the management of the sickest patients becomes frictionless in terms of accessing appropriate advice and arranging transfer where necessary.

Such a reconsideration of better matching staffing with patient need is most urgently needed in the out-of-hours context. Pressures at night are predominantly caused by insufficient staff to meet the evening peak of demand, which subsequently increases the staff needed at night.<sup>73,74</sup> Ensuring that patterns of staffing match demand would mean that hospitals could shift to the use of single, unified hospital at night teams to cover all areas. The

arrangements for consultant on call for interventional specialties, such as gastroenterology and surgery, and as well as any other high-frequency / low-intensity on-call services should also be scrutinised, with a consideration of whether alternative funding mechanisms (such as locally negotiated payments for call out) or networked 'treat-and-transfer' models are viable alternatives.

The discussion so far has rested on retention and better use of existing staff. Longer-term solutions stem from understanding what underpins the choice of place to practice. Choices of location of practice are complex and determined by constellations of factors, including coming from a rural background, exposure to non-metropolitan settings during medical school and higher training, the availability of financial incentives, and support for families.<sup>75,76</sup> Internationally, many of these issues have been addressed through preferential selection to medical school, changes to undergraduate and postgraduate training, the founding of rural medical schools, the creation of rural generalist colleges, and local and federal bursary and relocation schemes, with evidence of sustained benefit.<sup>77-79</sup>

The UK has lagged behind other countries in creating structures to underpin the non-urban workforce, but this is beginning to change. While not explicitly tagged as 'rural', the five new medical schools being created as part of the major expansion in workforce are all in non-metropolitan areas and are expected to have a more generalist focus.<sup>80</sup> Part of the remit of the newly launched Medical Education Reform Programme is to review the distribution of trainees across England and to ensure a better geographical balance of trainees in the future and boosting the middle grade workforce in smaller hospitals.<sup>81</sup> The Targeted Enhanced Recruitment Scheme has been highly successful in increasing the number of general practitioner trainees moving to under-doctored locations in return for a one-off 'golden handshake'.<sup>82</sup>

This suggests that closing hospitals on the pretext of inadequate staffing is a short-term, nihilistic solution to a problem that, although urgent, is not without alternative solutions.

### The unrecognised problems of closure

There is a natural assumption on the part of policy and decision makers that the promise of better care elsewhere, such as larger hospitals or in alternative community settings, will override any dismay that communities might feel about the closure of their local hospital. In truth, communities invariably resist hospital closures, often successfully.<sup>83</sup> Moreover, while doctors and managers frame arguments about services in terms of quality, safety, cost and efficiency, patients and other community stakeholders have entirely different sets of concerns.<sup>83,84</sup> Instead, they view local access to hospital services as a 'self-evident good', and consider that most problems could be solved with appropriate resources. They are clear about the burdens imposed by increased travel time and isolation from friends and family. The role of the hospital in the community is also critical – not only were hospitals frequently the largest employer in the area, but they were imbued with substantial political and symbolic power of the importance of the area in the wider context. These and other arguments about the disbenefits of hospital closure are rarely discussed in the medical context and we shall touch on the evidence regarding them here.

There have been methodological difficulties in quantifying the impact of smaller hospitals at population level. Early studies had suggested that the longer-term impacts of closure were

negligible.<sup>85,86</sup> By contrast, more recent studies have found that hospital closures or mergers are rarely accompanied by increases in capacity at neighbouring organisations. This, in turn, leads to overcrowding and stretched services, with worsening of patient outcomes, for resource-intensive services such as emergency medicine and obstetrics.<sup>87,88</sup> Two Harvard studies found that closure of rural hospitals resulted in a 3% rise in 30-day mortality for patients overall and a 5% rise in 1-year mortality for time-sensitive conditions; there was no evidence of any cost savings from closures.<sup>89,90</sup> These findings were mirrored in a study of hospital closures in California, which found an increase in overall mortality, with changes in mortality differing by diagnostic condition.<sup>91</sup> Mirroring these findings in England, Knowles found that hospital closures produced a trend towards an increase in mortality at population level, with evidence of increased pressure on neighbouring organisations.<sup>27</sup>

Merger and closure of hospitals is often portrayed as the solution to the organisational and cultural problems of under-performing organisations.<sup>92</sup> Instead, the literature suggests that the 'system shock', that is the instability and uncertainty created even by the discussion of major reorganisation change, can inhibit other processes within hospitals, often resulting in organisational paralysis, and failure of other improvement processes.<sup>93,94</sup> Post-merger integration is rarely successful, with leaders lacking 'the necessary understanding and appreciation of the differences in cultures, values and goals of the existing facilities'.<sup>95,96</sup> As noted by Collins, as merger is usually 'a last ditch response to failure', making it hardly surprising that reconfiguration itself is a major risk factor for ongoing poor performance.<sup>97</sup>

The costs attached to the process of reconfiguration are also substantially underestimated and are rarely included in any preliminary financial analysis. An estimated £2 billion was allocated to 12 mergers occurring between 2010 and 2015. Most of this funding, however, was not related to achieving the mergers, but rather to writing down historic debts and deficits and capital spend to improve existing facilities.<sup>97</sup> More recently, the planned changes to north-west London were eventually shelved after 9 years and an estimated spend of £80 million.<sup>98</sup>

The public's concerns about the increased isolation of patients being cared for at a distance from home are real. Rural and remote areas frequently suffer from poor public transport, making it difficult, if not impossible, for relatives and friends to visit and provide support.<sup>99</sup> As in the UK transfer to a larger organisation often means crossing into territory belonging to another local authority or clinical commissioning group, this can make discharge more complex to facilitate and lead to delayed transfers of care. Certain rural areas also have profound problems in recruiting staff to provide social care, further impeding discharge from hospital.<sup>100</sup> Networks of care can pose particular issues, with patients bypassing the nearest hospital to go to specialist centres even further away. Stroke presents genuine challenges, as 30–50% of patients transferred to a stroke centre will not actually have a stroke, but rather a stroke mimic, leaving patients who could be cared for closer to home stranded some distance away.<sup>101</sup>

The research suggests then, that rather than the closure of smaller hospitals resulting in better care at population level, it can result in overcrowding in remaining organisations, with evidence of increases in mortality and cost, and significant disbenefit to patients. This has led some to conclude that hospital or service closures do not remove risk, but rather transfer the risk from the healthcare system to patients and their families.<sup>102,103</sup> The process

of merger and/or closure destabilises organisations and rather than driving improvement, can inhibit or even worsen future performance.

### Smaller hospitals and social justice

Communities in rural and remote places are almost invariably organised around a few key institutions and organisations – hospitals, educational organisations, public services and, much less so in the UK, the church. These have been conceptualised as ‘anchor institutions’, which point to the pivotal roles and responsibilities that these organisations have in the economic and social fabric of the communities in which they sit.<sup>104</sup>

Of these, hospitals are frequently the most important. They are often the biggest local employers and support many other business and providers on a contractual basis. While in the UK, general practice is frequently constructed as the pivotal point for population health, the reality is that hospitals provide a ‘centre of gravity’ for health economies and frequently lead the local ‘mission’ for the provision of care, if in less coordinated fashion than happens elsewhere.<sup>105</sup>

Research into the closure of smaller hospitals, especially those in rural and remote areas, has found major impacts on local communities, with evidence of a cascade effect.<sup>106–108</sup> Hospital closure tends to trigger an exodus of local general practitioners, allied health and other community-based staff, following increases in the burden of work for those remaining. Low-skilled workers who lose their hospital jobs frequently have difficulty in finding alternatives, further stretching sparse local resources. Lack of health services makes it unlikely that people, especially those with younger families, will relocate to the town and will be a factor in others leaving, especially those with chronic health problems. Hospital closure can rapidly lead to whole towns becoming unviable, resulting in social isolation and deprivation for those who stay.

Hospitals also stand as symbols that communities matter in the wider political and social context. Closing hospitals is frequently interpreted by locals as a clear statement that their needs count for less than their urban counterparts and is met with increasing feelings of alienation from the political process.<sup>84</sup> Jurisdictions with policies that support smaller, rural and remote hospitals almost universally cite the importance of equity and social justice in the provision of healthcare to all citizens and acknowledge the harms created by its lack.<sup>109</sup>

### Conclusion

This brief overview of the literature demonstrates that there is little or no evidence to support the closure of smaller hospitals in the UK on the grounds of finances, quality or staffing. Moreover, there is substantial evidence that hospital closures cause direct harm to patients, increase the burdens on the system and contribute to deprivation and health inequalities. Rather than hospital mergers and closures being the solution to the problems within the NHS, we would instead contend that the previous rounds of mergers and closures have played a major role in creating the current healthcare landscape, one plagued by too few resources, financial constraint and organisational problems. ‘Smaller’ hospitals in the UK are not small by any international measure and there are few, if any, economies of scale to be gained. More of the same is not

the answer. Facts, not fiction, need to underpin appropriate structures, policies and funding mechanisms that will genuinely allow high-quality care to be delivered to patients closer to their homes. ■

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